



Hello Commercial Mariner,

At KKMI we understand this has been a difficult year for the maritime industry, particularly for those who make their living salmon fishing, crabbing, or running a party boat. While your season may have been cut short or nonexistent, we understand the need to maintain your vessel continues, including bottom painting.

KKMI wants to show its support for the hard-working mariners like you who make their living on the waterfront by offering a **FREE HAUL OUT** (Includes 3,000 PSI pressure wash and no environmental fee on the haulout) for any commercial vessel (conditions apply).

We hope this **FREE HAUL OUT** will help lift your spirits while keeping your hard-earned money in your pocket and allowing you to work alongside the best boatyard team in the Bay Area!

Sincerely,

A handwritten signature in black ink that reads 'Paul Kaplan'. The signature is fluid and cursive, with the first name 'Paul' being more prominent than the last name 'Kaplan'.

Paul Kaplan – Founding Partner & Owner

Richmond (510) 235-5564

Sausalito (415) 332-5564

Participants in the program must agree to the following conditions:

- *Provide evidence of a current California Fish & Game commercial license.*
- *Book haul out date before December 31, 2023.*
- *Haul out no later than April 1, 2024.*
- *Customers must purchase all VOC emitting products such as antifouling paint from KKMI.*
- *Customer will employ KKMI to vacuum sand the bottom prior to application of antifouling. (Cost includes disposal of hazardous materials)*
- *Customers may choose to paint their own bottom, or KKMI will gladly provide a fixed price quotation.*
- *Maritime Centre storage fees apply if less than 4 hours per day or 20 hours per week of labor is not ordered.*
- *Restrictions in terms of number of boats per day apply, call today to book your haul out date. (We only have so much space)*
- *Boats may be scheduled at either KKMI Pt. Richmond or KKMI Sausalito.*