



# SAUSALITO SERVICE RATES

(See reverse side for other important information)

## WELCOME TO KKMI

Please take a moment to review our rates and the important information on the back page and contact us if you have any questions. The KKMI Team sincerely looks forward to being part of your nautical world!

## HAULOUT RATES

Haul, launch and pressure wash included. If your vessel has excessive marine growth, additional charges may apply. Should it be necessary to remove items such as backstays, antennae or place protective gear like chine blocks to facilitate lifting, there will be additional charges based on KKMI's labor rate.

**Haully Green Giant:** Max: Lift 55 Tons, Beam: 20'

| <u>Boat Length</u>                | <u>Per Foot</u> | <u>Boat Length</u> | <u>Per Foot</u>  |
|-----------------------------------|-----------------|--------------------|------------------|
| 39' or less (length on deck)..... | \$16.00         | 60' and above..... | \$22.00          |
| 40' to 49'.....                   | \$17.00         | 3 - 4 Straps.....  | Additional \$175 |
| 50' to 59'.....                   | \$19.00         |                    |                  |

## HOURLY LABOR & DAILY STORAGE RATES

|  |                     |               |                    |               |
|--|---------------------|---------------|--------------------|---------------|
| <b>General Labor - Bottom Prep/Detailing</b> \$117 | <b>Yard Storage</b> | <b>Per Ft</b> | <b>Moorage</b>     | <b>Per Ft</b> |
| <b>Skilled Technician</b> .....\$137               | 29' or less.....    | \$2.25        | 29' or less.....   | \$0.75        |
| <b>Forklift</b> .....\$175                         | 30' to 39'.....     | \$2.75        | 30' to 39'.....    | \$1.25        |
| <b>Crane</b> .....\$380                            | 40' to 49'.....     | \$3.50        | 40' to 49'.....    | \$1.75        |
| <b>Travelift</b> .....\$380                        | 50' and above.....  | \$4.00        | 50' to 59'.....    | \$2.25        |
|  |                     |               | 60' and above..... | \$2.75        |

**NOTE:** All time is billed in ¼ hour increments. We provide 72 hours of free storage at our docks before and after your project is complete. There is no charge for storage in the water or on land when KKMI works 4 hours of labor (or more) per production day or 20 hours of labor in five successive production days. Storage fees apply if KKMI is unable to work on the vessel due to supplier's delay in delivering goods. Please see your Project Manager for details. For other storage rates contact the office or visit our web site.

**A Safety, Health and Environment (SHE) fee of 3% will be added to all labor and goods purchased.**

## BOTTOM PAINTING & HULL CLEANING/PROTECTION PACKAGES

**Bottom Painting Package** includes:

- Haul, pressure wash and launch. Tape waterline. Sand and prep. Roll one coat antifouling paint. Move support stands and paint pad areas.
- Includes standard materials and antifouling paint. Bottom is presumed to be in condition that meets paint company's required preparation and application requirements. Additional preparation (if necessary) will be charged on a time and material basis. Cleaning shafts, propellers, trim tabs, or hull strainer scoops; painting centerboard, saildrive, or outdrive; or changing anodes are not included in the package price. Second Coat and Waterline Packages are available when combined with Package Pricing.

**Hull Cleaning and Wax Package** This is a 'one step' process using an industrial buffer, which includes:

- Set staging, complete hull cleaning, apply a protective coating and buff the hull sides from the waterline to the toe rail.
- Includes labor and materials. Does not include stain removal, bulwarks, deck, cabin or cockpits.

**Call or email [sausalito@kkmi.com](mailto:sausalito@kkmi.com) for our very competitive package pricing.**

## PLANNING YOUR VISIT TO THE YARD

Whether you are a seasoned boatowner or just starting out, we would like to make your visit to KKMI as easy and surprise-free as possible. One key to this is providing you with a cost estimate for the work you request. Check out this short video at our web site to help you prepare for a successful boatyard experience: <https://youtu.be/t05-FTD4ILM>

If you are planning to work on your boat and wish to supply your own materials or have things shipped to the yard, please visit our web site, where these and many other questions are answered. Go to <http://www.kkmi.com/kkmi-faq/>

**NOTE: All bills must be paid prior to departure.**

**A convenience fee of 2.25% will be added to all credit card transactions. See FAQs at our web site for payment options.**

420 Harbor Drive ■ Sausalito, CA 94965 ■ [www.KKMI.com](http://www.KKMI.com)

All rates are subject to change without notice. Rates Effective 10/7/2020.



## SAFETY, HEALTH & ENVIRONMENT

Please help KKMI protect the environment by respecting the laws regarding use of hazardous materials. KKMI complies with all Federal, State and local laws regarding safety, health and environment.

- No person other than KKMI personnel shall perform work on vessels at the KKMI facilities without the prior consent of KKMI.
- All customer representatives and/or guests must check in at KKMI office upon arrival and must follow all yard rules, safety and environmental regulations.
- Outside contractors are prohibited to work on vessels at the KKMI facility without prior consent of KKMI.
- "Do-it-yourself" work is strictly limited; please speak to the office or your job manager to review polices.
- It is always the responsibility of the owner to leave their work area clean. If the area is left for KKMI to clean, the cost will be added to your invoice.
- Pumping of the bilge is not permitted, on land or in our harbor.
- Should the customer see or create a spill, no matter how small, customer must report this to the KKMI offices immediately.
- Customers must not move, adjust, or otherwise touch the support stands.
- All ladders must be securely attached to the vessel. Customers that do not know how to properly secure a ladder must not climb it. Ask a KKMI Team member for assistance.
- KKMI does not allow customers to go aloft at any time.
- It is the responsibility of the customer to coordinate his activities with yard management.
- **This is a non smoking facility.**

## DIRECTIONS TO KKMI BY BOAT

FROM THE SAUSALITO CHANNEL:

- Follow Day marks all the way down to green #11; mark will be on your port side.
- Turn left into the fairway between Clipper Yacht Harbor Basins 3 and 4.
- There will be KKMI signs on pilings at the ends of the dock.
- You can also look for the "Haully Green Giant" travelift, or our neighbors with the bright blue awning.
- Dock wherever you can find a spot.
- If you need help with lines and are arriving during business hours, you can call our main office line and we will try to have one of our Team members assist you.

## HOURS

**Boatyard**..... Mon.-Fri. 7:30 am – 4:00 pm  
**Office**..... Mon.-Fri. 7:30 am – 5:00 pm  
**Store**..... Mon.-Fri. 7:30 am – 4:00 pm

## PREMISES

Visitors are welcome to KKMI but management asks that you first make an appointment to tour the yard.

- Customers may not enter KKMI workshops or other areas where restricted access signs are posted.
- Guests must mind all posted signs & facility notices.
- When visiting during working hours KKMI asks that you do not interrupt Team members. If you are in need of assistance, please go to the office or contact your Project Manager.
- Visitors and customers must be aware that heavy machinery is in use at all times. Never stand near or walk underneath the travelifts or cranes.
- KKMI allows pets on the premises – on leash at all times. It is the sole responsibility of the pet owner to look after, control, and clean up after their pet. [See our pet policies.](#)

## MARINA

- Please adhere to 5 mph speed limit in the channel.
- When a vessel enters the marina, it immediately comes under the jurisdiction of KKMI yard management and shall be berthed or maneuvered only as directed.
- When bringing your vessel into the marina, please dock it as far forward as possible to create space for the next boat.
- KKMI reserves the right to move any vessel in the absence of the customer should the need arise.
- Customers who stay aboard are reminded that it is illegal to discharge raw or untreated sewage into the Bay. Facilities are provided ashore; therefore, violations of the health code will be reported to the respective agency without warning.

## PARKING

- No vehicle may enter without prior authorization.
- Cars may only enter yard to load and offload; they must be moved to outside parking during hours of operation immediately after.
- Vehicles entering the yard do so at the driver's risk. KKMI assumes no responsibility for any loss or damage that may occur.

## CONTACT

**Office**..... Phone (415) 332-KKMI (5564)  
 Fax (415) 332-2156  
**Store**..... Phone (415) 332-2121  
 Fax (415) 332-2132  
**Email**..... sausalito@kkmi.com